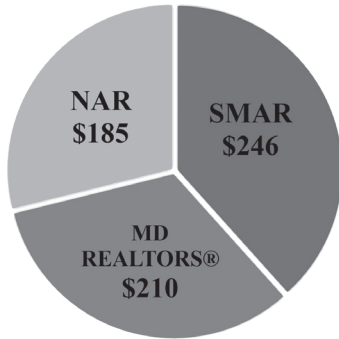


# REALTOR® DUES INFO

## 2018-19 REALTOR® RENEWAL FEES



- ✓ SMAR = \$246 (\$20.50 per month\*)
- ✓ MD REALTORS® = \$210 (\$17.50 per month\*)
- ✓ NAR = \$185 (\$15.42 per month\*)
- ✓ RPAC = \$35 (\$3 per month\* voluntary contribution to protect your industry)
- ✓ Total = \$676 (\$641 without RPAC)

*Fees include a year of Realtor® membership. If you are a SentiLock participant, there will be a **separate bill** for \$125.*

*\*This is for illustrative purpose only. Payments must be made in full. See FAQ below for more information.*

### To ensure a smooth renewal:

- ✓ Confirm your email address on file with SMAR. Login to **smar.REALTOR** and select "My Information" or email membership@somdrealtors.com.
- ✓ Read all SMAR emails pertaining to membership renewal - subject line will read "REALTOR® Membership Dues Notice."
- ✓ Pay on time in order to avoid late fees and termination of your SentiCard and REALTOR® Benefits.

## DUES FAQ

**When are dues billed?** Annually on November 1<sup>st</sup>

**How am I notified?** Email notifications are sent weekly to those with outstanding dues. Text messages will also be incorporated in the notification process. \*Please verify that SMAR has your current email address and cell number.

**Are payment plans accepted?** Unfortunately not. Maryland REALTOR® & NAR dues are transferred immediately. As a REALTOR®, you have access to the REALTORS® Federal Credit Union which provides a Dues Savings Account. \$5 is the minimum requirement to open an account. Visit [www.realtorsfcu.org](http://www.realtorsfcu.org) for more info.

**What happens if I don't pay my dues by December 1<sup>st</sup>?**  
A \$35 late fee is added on December 2<sup>nd</sup>.

**What happens if I don't pay my dues by January 1<sup>st</sup>?** An additional \$35 late fee is added on January 1<sup>st</sup>.

**What happens if I don't pay my dues by February 1<sup>st</sup>?** REALTOR® Membership is terminated. Access to SentiLock and SMAR Forms is cut off. Once membership is terminated, there is a \$200 application fee to rejoin plus all outstanding REALTOR® fees. There is also a \$50 reactivation fee for SentiLock cards.

## NAR DUES INCREASE

The 2019 NAR\* membership dues includes a \$30 increase (from \$155 to \$185). *NAR has provided the following explanation for the increase:*

**\$17 Dedicated to Realtor® Party Programming** (75% of the increase is allocated to state and local services / 25% of the increase is allocated to federal advocacy). REALTOR® Party increase is centered on:

- Federal Issues Advocacy
- State and Local Issues Mobilization Fund

**\$13 Dedicated for Operations and Programming.** Operating increase is focused on:

- Forms & Transaction Management Platform
- Occupancy Costs
- Strategic Business, Innovation & Technology
- Financial Wellness Program for Members

Visit [nar.realtor/smartbudget](http://nar.realtor/smartbudget) for a complete explanation. Download a flyer to see how your NAR dues are used at <http://bit.ly/2019NARDues>.

\*This is ONLY the NAR portion of your annual membership dues.